

Morning Watch: Specialist/CB

Italy: Today's News

Growens (BUY)

ARR at 30 June 2026

2

13 July 2026: 8:57 CET

Date and time of production

2

Equity Market/Daily

EXM – STAR – EGM

On Our radar: Today's Newsflow

Italy	Positive/Negative
Europe	Positive/Negative

Stock Markets: Performance

Chg (%)	1D	3M	6M	12M
FTSE All Share	0.4	10.4	13.9	28.3
FTSE MIB	0.4	10.5	15.1	29.8
FTSE IT Star	0.5	5.4	-6.7	0.9
Euro Stoxx 50	-0.2	5.2	5.7	17.6
Stoxx Small 200	0.3	2.1	1.9	9.6
NASDAQ	0.3	14.8	11.0	27.4
S&P 500	0.4	11.1	8.7	20.6

FTSE MIB Best & Worst: 1D% chg

Nexi	6.3	Avio	-1.8
Stellantis	3.4	Eni	-1.2
Buzzi Unicem	2.5	Prysmian	-1.1

Index Performance (-12M)



Source: FactSet;

Upcoming Intesa Sanpaolo SpA Events

What?	Where?	When?
IEC Conference	New York	10 Sep
Sustainability Week*	Milan+Virtual	14-16 Sep
Italian Excellences	Paris	13 Oct

*Borsa Italiana

Report priced at market close on day prior to issue (unless otherwise indicated); Ratings and Target Prices as assigned in the latest company reports (unless otherwise indicated)

This is an extract of our Equity Daily report published today, incorporating our comments on those companies for which Intesa Sanpaolo is Listing Agent, Specialist or Corporate Broker.

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Italy: Today's News

Growens (BUY) GROW IM; GROW-IT

ARR at 30 June 2026

Results. Growens disclosed the following preliminary data as of June 2026:

- **ARR (annual recurring revenues) of the SaaS business line as at end-June were +6% yoy at EUR 15.9M** (+8.5% yoy at constant forex) driven by Beefree SDK and its repricing in May;
- **CPaaS business line's preliminary 2Q26 sales were EUR 15.2M**, +4.1% vs. 2Q25 (in 1H, turnover increased yoy by 12.4%) boosted by new clients.

What we think: The SaaS trends remain positive (+8.5% yoy at constant FX) mainly due to the repricing of the stickier business SDK. As for Agile Telecom, as in 1Q, we appreciate the BU's positive momentum in terms of client acquisition and volumes, but we highlight the volatility of the business.

Growens - Key Data				
13/07/2026		Information		
Target Price (EUR)		3.6		
Rating		BUY		
Mkt price (EUR)		2.0		
Mkt cap (EUR M)		30.2		
Main Metrics (EUR /		2026E	2027E	2028E
Revenues		77.77	81.46	85.89
EBITDA		2.53	2.69	4.04
EPS (EUR)		-0.08	-0.07	-0.01
Net debt/-cash		-8.03	-6.22	-8.94
Ratios (x)		2026E	2027E	2028E
Adj. P/E		Neg.	Neg.	Neg.
EV/EBITDA		8.2	8.4	NA
EV/EBIT		Neg.	Neg.	NA
Debt/EBITDA		Neg.	Neg.	Neg.
Div yield (%)		0	0	0
Performance (%)		1M	3M	12M
Absolute		-6.2	-10.1	-36.8
Rel. to FTSE IT All Sh		-10.6	-18.6	-50.7

Source: FactSet, Company data, Intesa Sanpaolo Research estimates

Intesa Sanpaolo SpA is Corporate Broker to Growens

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Figure 1 - Growens – ARR at 30 June 2026

EUR M	Jun-25	Jun-26	yoy %
SaaS ARR (Beefree)	15.0	15.9	6.0
CPaaS Sales (Agile Telecom)*	14.6	15.2	4.1

*Preliminary 2Q26 results; Source: Company data

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Equity Rating Key (long-term horizon: 12M)

Long-term rating	Definition
BUY	BUY stocks are expected to have a total return of at least 10% and are considered the most attractive stocks in the analyst's/analyst's team cluster in a 12M period.
NEUTRAL	NEUTRAL stocks are expected to have a total return of at least 0% and are less attractive stocks than BUY rated stocks in the analyst's/analyst's team cluster in a 12M period.
UNDERPERFORM	UNDERPERFORM stocks are the least attractive in a coverage cluster in a 12M period.
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TENDER SHARES (TS)	We advise investors to tender the shares to the offer.
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Equity rating allocations (long-term horizon: 12M)

Intesa Sanpaolo Spa Research Dept. Rating Distribution (at July 2026)

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Total Equity Research Coverage relating to last rating (%)*	63	34	3
of which Intesa Sanpaolo SpA Clients (%)**	56	49	17

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